Kansas Health Care Association & Kansas Center for Assisted Living
Proudly Presents

 qualité
is our brand

67th Annual
Convention and Trade Show
September 27-29, 2017

KHCA kcal
Caring for Seniors in the Heartland

Hyatt Regency & Century II Convention Center Wichita
HEALTH CARE INFORMATION SYSTEMS
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“Quality is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution; it represents the wise choice of many alternatives.”  William A. Foster

Welcome to the 67th Annual KHCA/KCAL Convention and Tradeshow where Quality is our Brand. Be sure to join us September 27 - 29, 2017 at the Century II Convention Center and Hyatt Hotel in Wichita, KS for three days filled with fun, prizes and ideas to help bring quality of care and quality of life to your residents, staff, family members and yourself.

Quality is a much talked about concept, but how many of us really achieve it? And those that do, how are they able to sustain it? This year’s programming is designed to meet you wherever you are on your Quality journey. At the convention and tradeshow you will find resources, ideas, strategies and mentors to help you along the way.

The long term care profession has been under constant fire with regulatory, financial and staffing difficulties. Some providers would say there has never been a harder time to try to stay in business and provide quality care. Now is the time we need to circle our wagons, light our camp fires and have each other’s back. The brand was used as tool to identify livestock to a particular herd. When we say “Quality is Our Brand” we are saying quality is what we stand for and you are part of our herd. We stand behind, in front and alongside you as you travel this quality journey. Together, we will do everything in our power to bring quality to every aspect of long term care.

So saddle up! Get your hats on straight and those bandanas on. It’s time to ride out, round up the stragglers and show the world that Quality is Our Brand and that we have earned it.

Welcome Partners – Welcome.

Cindy Luxem
President/CEO
Kansas Health Care Association &
Kansas Center for Assisted Living
THURSDAY  
SEPTEMBER 28

7:00 - 8:00 AM  
Participant Registration
Promenade Connect

8:00 - 8:50 AM  
- AL Session - A Strength’s Based Activity Approach to Dementia Care, Part 1
  Birch
- Start with the Heart
  Cypress A
- Sepsis in the LTC Setting with the new Participation Requirements, Part 1
  Cypress B

9:00 - 9:30 AM  
Convention Kick-Off with Cindy Luxem, CEO & Lee Eaton, KHCA Board President
Redbud ABC

9:30 - 11:10 AM  
Convention Kick-Off continues with Jana Stanfield: With Quality as our Brand, Difference Makers ROCK!
Redbud ABC

11:30 - 12:20 PM  
- AL Session - A Strength’s Based Activity Approach to Dementia Care, Part 2
  Birch
- Financial Exploitation
  Cypress A
- Sepsis in the LTC Setting with the new Participation Requirements, Part 2
  Cypress B

12:30 - 2:00 PM  
Staff Recognition Award Program Luncheon
(Program Begins at 1:15)
Redbud ABC

2:00 - 3:15 PM  
SNF Session Regulatory Networking
Cypress A

3:15 - 4:30 PM  
KCAL Session: Assisted Living Hot Topics (Panel)
Birch

4:30 - 5:15 PM  
KCAL Hosted Annual Meeting, Following KCAL Session (Members Only)
Cedar

TRADE SHOW  
2:00 - 6:00 PM

8:15 - 9:30 AM  
- AL Breakfast & Education - Key Drivers to an Engaged Workforce
  Birch
- Nurses Breakfast & Education - Wrangling Adverse Events
  Cypress A
- SNF Breakfast & Education - Tracking and Analyzing a Provider’s Financial Utilization Data: Best Practices to Maximize Your Results
  Cypress B

10:00 - 11:00 AM  
General Session: State of the State, KHCA/KCAL Annual Business Meeting
Redbud ABC

11:15 AM - 12:30 PM  
- KCAL Breakout - Determining Level of Care Limits of Service in Assisted Living
  Birch
- SNF Breakout - Branding your Facility with the QAPI Brand
  Cypress A
- General Breakout - Infection Prevention and Control Practices in Residents with Chronic Wounds
  Cypress B

12:30 - 1:45 PM  
General Session with Buffet Lunch: State of the State from KDADS, Codi Thurness
Redbud ABC

TRADE SHOW  
2:00 - 3:15 PM  
Trade Show for Assisted Living Attendees
Century II

3:15 - 4:30 PM  
Trade Show for Skilled Nursing Facility Attendees
Century II

5:15 - 6:00 PM  
Beer & Wine Reception with Vendors, & Vendor Giveaways**
Century II

**MUST BE PRESENT TO WIN. VENDORS ARE NOT ELIGIBLE TO WIN VENDOR PRIZES

TRADE SHOW  
5:15 - 6:00 PM  
Final Silent Auction Bids! Benefitting FACE

**MUST BE PRESENT TO WIN. VENDORS ARE NOT ELIGIBLE TO WIN VENDOR PRIZES

FRIDAY  
SEPTEMBER 29

1:00 - 2:00 PM  
Pre-Conference Session Emergency Preparedness Compliance Workshop & Tabletop Exercise. Featuring Stan Szpytek
Cypress A

2:00 - 3:00 PM  
Welcome to Wichita! Hospitality Riverview (off Hyatt Lobby)

2:00 - 3:15 PM  
Trade Show for Assisted Living Attendees
Century II

3:15 - 4:30 PM  
Trade Show for Skilled Nursing Facility Attendees
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5:15 - 6:00 PM  
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Century II

**MUST BE PRESENT TO WIN. VENDORS ARE NOT ELIGIBLE TO WIN VENDOR PRIZES
Be sure to visit our 2017 Tiered Sponsors during the Trade Show! Their support makes our Convention and Trade Show possible.
This comprehensive program will be presented in two (2) segments during the pre-conference workshop.

Segment #1
Emergency Preparedness Concepts and Compliance:
The Emergency Preparedness Concepts and Compliance segment of the program will cover the essential elements of the emergency and disaster planning continuum including preparedness, mitigation, response and recovery based on new CMS requirements that are scheduled to be implemented by November 15, 2017. The presentation will focus on the new requirements with strong emphasis on the main elements of compliance. Comprehensive information will be presented on the necessity of “All Hazards Planning” and utilization of a trusted emergency management model known as the Incident Command System (ICS) and specifically, the Nursing Home Incident Command System (NHICS) as it pertains to LTC facilities.

Segment #2
Tabletop Exercise:
A facilitated tabletop exercise (TTX) will be conducted as part of the second segment of the program providing attendees with the opportunity to participate in a scenario-based exercise with their peers. Based on an escalating scenario, attendees will be broken into small groups (no more than 8 at each table) to act as an Incident Management Team (IMT) and work through a scenario that will be presented by the instructor in three modules. Each IMT will use Incident Command System concepts to manage a common scenario. During the TTX, injects may be added and the group will be required to “report out” on their progress at various times during the scenario as dictated by the facilitator. In accordance with new CMS requirements, attendees should be able to capture their participation in this TTX to help illustrate compliance in collaboration / cooperation / training / exercise with other “like” facilities.

Participants Will Learn:
- A comprehensive understanding of the new CMS rule on Emergency Preparedness requirements as a condition of participation.
- A basic understanding of disaster planning concepts including the human reaction to crisis / disaster.
- A comprehensive understanding of the critical importance of an “All Hazards” approach to disaster planning and emergency management.
- An understanding of the importance risk analysis and Hazard Vulnerability Assessment (HVA).
- A basic understanding of a trusted emergency management model known as the Incident Command System (ICS) and specifically the Nursing Home Incident Command System (NHICS).
- A basic understanding of disaster management concepts predicated on participation in a tabletop exercise (TTX) that requires leadership, delegation of authority, decision making, problem solving, resource management and similar tasks through the utilization of NHICS.
<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Session Title</th>
<th>Speaker(s)</th>
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<tbody>
<tr>
<td>8:00 - 8:50 AM</td>
<td>Birch</td>
<td>AL SESSION</td>
<td>Dusty Linn, LCSW</td>
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<td>A Strength's Based Activity Approach to Dementia Care</td>
<td>Part 1</td>
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<td>Cypress A</td>
<td>Start With the Heart</td>
<td>Leigh Lachney, M.Ed.</td>
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<td>8:00 - 8:50 AM</td>
<td>Cypress B</td>
<td>SNF SESSION</td>
<td>Robert Moser, M.D.</td>
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<td>Sepsis in the Long Term Setting with the new Participation Requirements</td>
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<td>Redbud ABC</td>
<td>CONVENTION KICK-OFF</td>
<td>Cindy Luxem, KHCA/KCAL President &amp; CEO; Lee Eaton, KHCA Board President</td>
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<td>With Quality as our Brand, Difference Makers ROCK!</td>
<td>Jana Stanfield, CSP</td>
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In this session, Dusty Linn will discuss how we can individualize and customize activities to engage the abilities our residents with Dementia still have remaining. We will discuss a sensory approach, Montessori Methods, and Spark of Life Club ideas to provide variety in our activity program. We will also look briefly at how we currently manage our activity program and provide activities to ensure we are engaging our population of residents with Dementia in a unique and strength-based manner.

In healthcare we are consistently faced with crucial moments. How do you encourage true meaning in the midst of strong emotions or opposing opinions? It starts with the heart. Leigh Lachney shares this vital skill set needed by all leaders is the ability to successfully lead and mentor others in conducting crucial conversations. Dramatic improvements can be made in any organization’s performance when people are able to master crucial moments.

In this session, Dr. Moser will review the components of the Infection Control and Antibiotic Stewardship for LTC’s. Participants will understand the relationship between the Infection Control and Antibiotic Stewardship ROP’s related to sepsis awareness and management. Dr. Moser will also discuss the risk factors and early recognition of sepsis, as well as the value of protocols and policies to guide patient care with time critical diagnoses.

Join KHCA/KCAL President Cindy Luxem, and Board President Lee Eaton as they help us kick off our 67th Annual Convention & Trade Show!

Working in Long Term Care makes you part of the web of difference makers surrounding your residents. Learning how difference makers are motivated (and de-motivated) differently will help you achieve greater results faster. Join vocal visionary Jana Stanfield, world-class musician, humorist, and global volun-tour leader, as she uses music, interaction, and video clips of difference makers as teaching tools.
In this session, Dusty Linn will discuss how we can individualize and customize activities to engage the abilities our residents with Dementia still have remaining. We will discuss a sensory approach, Montessori Methods, and Spark of Life Club ideas to provide variety in our activity program. We will also look briefly at how we currently manage our activity program and provide activities to ensure we are engaging our population of residents with Dementia in a unique and strength based manner.

A presentation on the Fraud and Abuse Litigation Division of the Kansas Attorney General’s Office. It will explain what services the division provides and does not provide and why that matters to you.

In this session, Dr. Moser will review the components of the Infection Control and Antibiotic Stewardship for LTC’s. Participants will understand the relationship between the Infection Control and Antibiotic Stewardship ROP’s related to sepsis awareness and management. Dr. Moser will also discuss the risk factors and early recognition of sepsis, as well as the value of protocols and policies to guide patient care with time critical diagnoses.

Join us as we take a look at the Staff Award Program Class of 2017! Take this time to connect with their stories and use them to remind yourself of the reasons you do what you do.

You won’t leave hungry, and you will leave refreshed, reinvigorated, and inspired!
### SEPTEMBER 28, 2017

**SNF SESSION**

**Regulatory Networking Session**

*Join Linda Farrar, RN, LNHA and Cindy Luxem KHCA/KCAL President and CEO for this provider networking session. This session will give participants the opportunity and network on preparing for survey, high level tags and other topics of interest to the group.*

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| **Thanks to** Axiom Healthcare Services | |

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**Trade Show!**

**ASSISTED LIVING ATTENDEES**

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**KCAL SESSION**

**Assisted Living & Home Plus Hot Topics**

*Join the KCAL Board for a panel discussion on the issues that keep you up at night. Hosted by KHCA/KCAL VP Linda MowBray, this session is sure to raise issues and solutions that will help us all sleep better at night. Have a suggestion for the panel to discuss? Send it to Linda at lmowbray@khca.org to be added to the agenda.*

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**Trade Show!**

**SKILLED NURSING ATTENDEES**

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**KCAL Hosted Annual Meeting:** **Join KCAL President Sonia Larimore and the KCAL Board for elections and a State of the State for Assisted Living, Home Plus, and Residential Health Care. Following the Assisted Living Education Session.**

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<td><strong>After your first day of education is through, join us on the Trade Show floor in Century II from 5:15 - 6:00 PM for a beer and wine reception with Vendors, plus Vendor giveaways!</strong></td>
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**Thanks to** MISSION HEALTH

**MUST BE PRESENT TO WIN. VENDORS ARE NOT ELIGIBLE TO WIN VENDOR PRIZES**
Take this opportunity to showcase your care home and caregiving in Kansas, don’t be afraid to show off! If you or your corporation has something special that you would like to highlight, please let us know...we are accepting all items (not just in baskets!) for this worthwhile cause!

Please call the office at 785-267-6003 or email khca@khca.org to let us know if you’ll be creating a basket or contributing an exceptional item to the auction, to make sure we have enough space for display. If you have questions about what would make a good basket or silent auction item, please don’t hesitate to contact the office!

All Proceeds go to the Foundation for Aging & Care of Elders in Kansas*, to be used toward education for Direct Care Staff.

*The Foundation for Aging and Care of Elders of Kansas, Inc (FACE of Kansas) was established in 2006 to provide a community organization to promote quality care in Kansas adult care homes. FACE of Kansas seeks to improve the quality of care and services and the quality of life for elderly and disabled Americans, through opportunities under which members may exchange ideas and obtain education to improve the knowledge, abilities and standing of the adult care home profession.
CARE

Our state’s 296 nursing homes provide vital health care services to nearly 20,000 vulnerable Kansans every day.

WORKFORCE AND WAGES

direct
nearly 26,913 jobs generating over $649 million in annual wages

indirect
leveraging an additional $194 million in additional jobs and wages

$923 million Total Wages Generated from Kansas Long Term Care

ECONOMIC IMPACT

direct
generate $1.1+ billion into the Kansas economy

indirect
leverage an additional economic impact of $486 million

TAX REVENUE

state/local
generate nearly $46 million

federal
generate $162+ million

Data from 2015 provider cost reports
Research has shown that an engaged workforce will outperform an unengaged workforce by over 200%. This session will focus on the importance of having an engaged workforce, and the impact it has on customer satisfaction and retention. We will use national assisted living data to identify the 5-key drivers that impact an assisted living employees engagement levels, and how this can be integrated into performance improvement activities.

AL BREAKFAST & EDUCATION
Key Drivers to an Engaged Workforce
Rich Kortum
8:15 - 9:30 AM
Birch

In this session, facilitated by Linda Farrar, participants will look at the definition of Adverse Events and learn how to apply the definitions to multiple scenarios in our own centers. Participants will leave this session with an understanding of what should be addressed by center staff when an adverse event occurs. Linda will also cover the steps that staff should follow when an adverse event occurs including following the QAPI plan.

NURSES BREAKFAST & EDUCATION
Wrangling Adverse Events
Linda Farrar, RN, LNHA
8:15 - 9:30 AM
Cypress A

Survival in the LTC profession has never been more challenging. Providers must find ways to hedge Medicaid shortfalls, absorb additional Medicare reporting requirements, and proactively track the changing Medicare landscape due to new federal initiatives. Data tracking and analysis have never been more important. As a result of this presentation, providers will learn how to identify important data indicators, refine available data, and determine the frequency for which the data is to be reviewed.

SNF BREAKFAST & EDUCATION
Tracking & Analyzing a Provider’s Financial Utilization Data: Best Practices to Maximize Your Results
Bob Dick & Kailey Risknowski
8:15 - 9:30 AM
Cypress B

Everyone is welcomed and encouraged to attend the Annual Business Meeting! All members in good standing are eligible to vote during the meeting, but remember: You MUST be credentialed and checked in PRIOR TO the beginning of the meeting. (More details on the next pages!) Listen as CEO Cindy Luxem and Board President Lee Eaton outline what we’ve got in store for 2018.

GENERAL SESSION
State of the State & KHCA/KCAL Annual Business Meeting & Elections
10:00 - 11:00 AM
Redbud ABC
### Birch

**11:15 AM - 12:30 PM**

**KCAL BREAKOUT**

**Determining Level of Care Limits of Service in Assisted Living**  
*Patty Brown, RN, MS*

As we face an older population of residents who live in our communities, we are challenged to implement best practices that preserve or improve a quality of life for residents and reduce the risks associated with hospitalization and functional decline. This session with Patty Brown will provide discussion about training and care planning to prepare staff to identify and respond to changes in condition and how AL providers outline and communicate the limits of the services to be provided, so resident needs continue to be met.

### Cypress A

**11:15 AM - 12:30 PM**

**SNF BREAKOUT**

**Branding Your Facility with the QAPI Brand**  
*Linda Farrar, RN, LNHA  
Amber Eklund, ADM*

This session, facilitated by Linda Farrar and Amber Eklund, will review the purpose of the requirements for QAA/QAPI in the Final Rule. Linda and Amber will review the requirements for phase 1 of the QAA regulations of the Final Rule, as well as the five domains for QAPI regulations.

### Cypress B

**11:15 AM - 12:30 PM**

**GENERAL BREAKOUT**

**Infection Prevention and Control Practices in Residents with Chronic Wounds**  
*Pamela Scarborough, DPT, CDE, CWS*

All chronic wounds have a bioburden. Clinicians must determine whether there is an actual infection in order to implement the appropriate interventions for the treatment of the wound infection. This program will review practices for preventing wound infections, discuss levels of bioburden presence from contamination to infection, identify the pervasiveness of infections from local to systemic, and associate the importance of correct identification of bacteria for antibiotic stewardship in relation to wound infections, as required by CMS. This program will support components of your Infection Prevention and Control Program in your facility.

### Redbud

**12:30 - 1:45 PM**

**GENERAL SESSION & BUFFET LUNCH**

**State of the State from KDADS**  
*Codi Thurness, Commissioner on Aging*

During lunch, KDADS Commissioner on Aging Codi Thurness will talk about recent changes to the final rule including changes to CMP’s. She will also touch on how the surveyors will survey these new rules and discuss KDADS’ position on hard to place residents in Kansas Communities. Quality from Kansas Providers is the KEY to providing the best possible care in Kansas communities.
The 2017 Annual Business Meeting will be held Friday, September 29, 2017, from 10:00 - 11:00 AM, in Redbud ABC. Everyone is welcome - and encouraged - to attend the Annual Business Meeting! All members in good standing are eligible to vote, but remember:

You MUST complete the two-step credential and check-in process PRIOR TO the beginning of the meeting. Visit the credentialing desk near Registration for Step 1, then check in outside the meeting room to complete Step 2.

Listen as CEO Cindy Luxem and Board President Lee Eaton outline what we’ve got in store for the rest of 2017 and 2018. Plan to attend - you will not want to miss what this meeting has to offer!
Medline is proud to support KHCA

Our mission is to provide quality medical products with superior value to healthcare providers and end users, improving patient and resident care and enhancing the quality of people's lives.

www.medline.com 1-800-633-5463

Introducing

The New KHCA/KCAL App

Available on iOS and Android platforms, just search on their App Stores!
Find your seat at the KHCA/KCAL Table!

While KHCA/KCAL greatly appreciates your financial support of our programs and services, of equal importance is your active participation and involvement in Association affairs. Below is a list of the committees seeking volunteers:

- **Education**: The objective shall be to develop educational opportunities for staff working in Long Term Care.

- **Facility Standards**: The objective shall be to develop and promote culture change, develop and improve facility Standard indicators and Quality Improvement indicators for the membership.

- **Government Affairs**: The objective shall be to support and develop legislation and regulations favorable to the residents and providers of long term health care.

- **Nursing Advisory Committee (NAC)**: The objective shall be to develop continuing education programs for LTC nurses and further LTC’s nursing professionalism.

*(NOTE: Sales Associate Members may serve on KHCA/KCAL committees in an advisory, non-voting capacity.)*

This year, Nurse Advisory Committee is raffling off a Coach laptop bag. *All proceeds will go to the Joan Hamel Scholarship.*

Tickets will be available for purchase throughout Convention, and the winner will be announced at the conclusion!

**Ticket Prices:**

- 1 - $5
- 5 - $20 *(Best Value)*

Vendors are welcome to participate!
If you wish to receive CE hours for classes, remember you MUST sign in for classes and fill out attendance verification forms.

A total of 18 hours of CEs are available if you attend the entire convention.

But wait, there is more...

Receive an additional 3.5 hours of CEs in Administration if you attend Wednesday’s Emergency Preparedness Pre-Conference Session. (Administrators, you receive an additional 5 elective hours for attending a statewide professional convention.)

Administrator/Operator- This course offering is approved for 25 continuing education clock hours for Kansas licensed adult care home administrators by the Kansas Department of Aging and Disability Services. Up to 6.5 hours Resident Care, up to 18.5 in ADM, and up to 5 in Elective. KDADS Health Occupations Credentialing approved sponsorship number: LTS-A0001. (If attending all possible classes, a total of 23 hours may be earned.)

Nurses- The Kansas Health Care Association is approved as a provider of continuing education by the Kansas State Board of Nursing. This offering is approved for 18 contact hours applicable for RN and LPN relicensure. (KSBN LT0030-0338)

Social Workers- This course is approved for 18 hours of continuing education hours for Kansas licensed Social Workers by the Kansas Behavioral Sciences Regulatory Board. Approval number: 17-006.

Dietary- This course is approved for 18 hours of continuing education hours for Kansas licensed dieticians by the Kansas Department of Health & Environment HOC credentialing. Sponsorship number: LTS-D0002. CDM’s must seek approval through their certification board.

Others- KHCA provides continuing education for many healthcare professionals. Check with your licensing board for approval.
Taking the pressure out of wound care since 1994.

American Medical Technologies provides comprehensive wound care solutions for long term care facilities. By focusing on education, medical expertise and protocol development, AMT is able to enhance the quality of residents’ lives. They strive to increase educational resources available to your staff and reduce wound related costs for your facility by using the most current research and treatment available.

If you are interested in American Medical Technologies, visit their website at:
www.amtwoundcare.com
Jennifer Anderson, Regional Manager
334-224-9846
jennifer.anderson@amtwoundcare.com

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Step 1: Go to www.khca.org and find the Education Drop Down
Step 2: On the Education Calendar, locate “67th Annual Convention and Trade Show”
Step 3: Follow the prompts to complete your registration!

Before Sept 13, 2017 — $75.00
After Sept 13, 2017 — $99.00

Before Sept 13, 2017 — $185.00
After Sept 13, 2017 — $199.00

Before Sept 13, 2017 — $150.00
After Sept 13, 2017 — $175.00

Before Sept 13, 2017 — $485.00
After Sept 13, 2017 — $525.00

$15.00

“QUALITY IS OUR BRAND” THEME—ONLY AVAILABLE BY PREORDERING BEFORE SEPTEMBER 13 - DON’T MISS OUT!

ATTENDANCE CANCELLATION POLICY: Any cancellation requests must be received IN WRITING, at khca@khca.org, by September 13, 2017, for an 80% refund. (Substitutions are welcome!) We are unable to offer refunds on the Convention T-Shirts.
ROUND UP THE RESOURCES
Stop by the Registration Desk to get your hands on these essentials for your journey!

$10.00
MEDICATION MANAGEMENT GUIDE
FOR KANSAS STATE LICENSED ONLY COMMUNITIES
Brought to you by:
The Kansas Center for Assisted Living
And
LICA-MedMan

$10.00
DOCUMENTATION GUIDELINES

$10.00
CARE PLAN GUIDELINES

$10.00
KANSAS CENTER FOR ASSISTED ADULT CARE HOME OPERATORS COURSE
ALUMNI

See order form for pricing
Working together to build healthier communities.

We’re proud to work with KHCA to help make it simpler for seniors in Kansas. For more information, call 1-877-542-9238 or visit UHCCommunityPlan.com.
Kansas Health Care Association &
Kansas Center for Assisted Living
Proudly Presents

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